

Vacancy: Student Recruitment -Telesales

Embury is looking for one contract **Student Recruitment- Telesales (DURBAN MUSGRAVE CAMPUS)**
(This position is on a fixed term contract ending 31 December 2019)

To generate foot traffic on all Embury campuses through concentrated call-out campaigns, following a script to ensure maximum enrolments and applications.

Roles and responsibilities:

- ✓ Assist students with the admission and registration process to ensure appropriate guidance is provided regarding programme and qualification requirements and financial obligations.
- ✓ Provide prospective students with the highest level of customer service through effective phone and email communication.
- ✓ Meet activity and registration targets set by Team Leader.
- ✓ Demonstrate an awareness of Embury's ethos, organisational policies and procedures.
- ✓ Ensure that you are fully aware of the functionality of the various systems and tools as required in the recruitment team.
- ✓ Ensure that you fully understand the details of the Embury portfolio of educational programmes.
- ✓ Ensure that all interested students are contacted for marketing purposes and that follow ups are maintained.
- ✓ Keep all call centre records updated.
- ✓ Memorise and utilise a script and product knowledge

Job requirements:

- ✓ Higher education experience (advantageous)
- ✓ Previous experience in a similar position
- ✓ Sales experience
- ✓ Knowledge of office management systems and procedures

Required skills and behaviours:

- ✓ Excellent communication skills.
- ✓ Excellent people skills
- ✓ Focus on customer service.
- ✓ Excellent organisational and problem-solving skills.
- ✓ Highly self-motivated.
- ✓ Excellent knowledge of the higher education environment.
- ✓ Target driven.
- ✓ To be flexible and available to work after hours should it be deemed necessary

Interested applicants are to e-mail a letter of application together with a CV of no more than 3 pages to hr@embury.ac.za

Closing date: 7 June 2019

Should you not hear from us by 30 June 2019, please accept that your application was unsuccessful

NO TELEPHONIC ENQUIRIES will be entertained.
Only short listed candidates will be contacted.
Embury reserves the right to not fill this position